



Press Release

17 May 2004

**ELYO (SUEZ) STRENGTHENS ITS PRESENCE  
IN THE ITALIAN HOSPITAL SECTOR**

**Elyo Italia has won a contract worth 63 million euros**

Elyo, a leading company in the Energy and Facilities Management services field in Italy and at the head of a group of companies set up with Gemmo Impianti, has been successful in the invitation to tender of hospitals in the Verona area.

Elyo Italia, with this 9-year contract for 63 million euros, will be in charge of maintenance management for safety, heating and air conditioning installations, electric and telephone networks, as well as water treatment and thermomechanical and hydrosanitary equipment. The company will also perform various building maintenance services.

Thus, Elyo Italia greatly strengthens its presence in the hospital sector. It already intervenes in major hospitals, notably in Lombardy, the Venice and Rome areas, as well as in Sicily.

"We are really happy with this new success, thanks to good team work – says Aldo Chiarini, CEO of Elyo Italia – which confirms our leadership in the energy services field".

*Elyo Italia, Energy services and Facilities Management market leader, is a subsidiary of Elyo (SUEZ) and ERG PETROLI (main private Italian group in the energy and oil sectors). Its turnover has reached 413 million euros and it has a workforce of 700 people.*

*Elyo is an international group that designs and operates long-term energy services with guaranteed results. Elyo develops on-site optimised and environmentally-friendly solutions for its industrial, local community or residential site management clients. Elyo reached a turnover of 3.2 billion euros in 2003 and employs 18,100 people.*

**Press contact:**            **Jean-Marc Souvré**  
Tel.: + 33 1 41 20 12 92  
Fax: + 33 1 41 20 13 17  
EMail: jean-marc.souvre@elyo.fr