



PRESS RELEASE

5 August, 2004

**ELYO SERVICES (SUEZ) NEGOTIATES CONTRACT FOR 27 MILLION
EUROS WITH SOMERFIELD AND FURTHER
RE-ENFORCES ITS POSITION AS THE SPECIALIST FOR
INTEGRATED TECHNICAL SOLUTIONS**

Elyo Services Ltd (SUEZ), the expert in energy and integrated technical services, has just completed negotiations for a further five-year contract for the provision of an integrated technical service solution for 406 retail stores plus 12 filling stations throughout Southern England and South Wales. Responsibilities encompass the 24hr service support and critical asset maintenance; including lighting, ventilation, air-conditioning, heating, fabric, drainage, fire systems, and landscaping.

The contract signed by Elyo Services for five years amounts to a total turnover in excess of 27 million euros.

Several factors were vital in selecting Elyo Services: In 2000 Elyo Services played a pivotal role in the development and innovation applied to the administration of the contract, which is today achieved via a seamless integrated paperless system throughout the supply chain. Elyo Services have consistently delivered continual improvements in all areas of the service delivery and the technical evolution of the contract management workflow process. Through the partnership, the efforts and innovation of Elyo Services, it has been possible to achieve budgetary control well beyond that of previous levels, in conjunction with a significant reduction in reactive maintenance costs.

Elyo is an international group that designs and operates long-term global management solutions for energy, fluids and associated services, with guaranteed results. Elyo develops optimised environmentally-friendly solutions on its Customer (industrial, local communities, private commerce and government / civic services) sites. Elyo's global turnover reached 3.2 billion euros in 2003 and the company has a workforce of 18,100 people.

The Somerfield Group incorporates the Somerfield and Kwik Save supermarket business units, which together operate over 1,250 stores Nationwide. Somerfield's focus is on its key strength as the UK's biggest neighbourhood supermarket offering easy to shop convenience in high street stores. Kwik Save operates as a distinct value brand building on its heritage as the nations number one discount supermarket offering named brands at lowest price. Somerfield also operates 28 forecourt supermarkets, together with the Aberness convenience store business in Scotland.

Press contacts :

Stephen Grant
Tél. : 00 44 208 252 5630
email : stephen.grant@elyo.co.uk

Jean-Marc Souvré
Tél. : 00 33 1 41 20 12 92
email : jean-marc.souvre@elyo.fr